

Tur Woods

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PROFILE

Motivated and detail oriented professional recently certified through the Bioversity Foundations in Biomanufacturing program by the Massachusetts College of Pharmacy and Health Sciences. Eager to bring hands-on technical skills, a strong foundation in regulated environments, and a proven customer-focused mindset to a biomanufacturing team. Experienced in maintaining safety, consistency, and professionalism under pressure, with a passion for making a meaningful impact in the life sciences industry.

Relevant Technical Training

- Hazardous Environment Safety – Applied proper PPE usage and followed SOPs aligned with GMP and QA protocols.
- Volume Conversion & pH Measurement – Prepared chemical solutions and accurately measured pH levels using calibrated instruments.
- Lab & Equipment Familiarity – Practiced pipetting techniques, handled gas cylinders, and supported inventory tracking protocols.

Professional and Transferable Skills

- Following Standard Procedures – Ensured operational consistency by adhering to check-in protocols, key management, and vehicle flow procedures.
- Teamwork & Leadership – Coached student-athletes and led a successful track team to a City Championship. Oversaw and motivated sales teams at Sunrun, improving cohesion and raising performance by 10%.
- Attention to Detail & Creative Thinking – Took initiative to creatively solve logistical issues, optimize workflow, and adapt to fast-paced work environments.

EDUCATION

Bioversity – Biotech Career Foundations
Certificate of Completion

June 2025

Reedley College, Reedley, CA
Associate degree in Physical Education

May 2022

EXPERIENCE

BMW, Rockland, MA

Sales Manager | BMW South Shore – Rockland, MA
Valet Attendant | 2024

- Managed high-volume vehicle intake and retrieval, ensuring accuracy, professionalism, and top-tier service.
- Maintained adherence to dealership protocols and safety procedures, contributing to a smooth and secure operation.
- Built strong customer relationships, leading to multiple repeat service requests.

Sunrun, Massachusetts

Sales | 2023 – 2024

- Managed and coached a team of 8+ representatives, increasing sales by 10% through strategic team development.

- Performed door-to-door outreach, educating homeowners on solar energy with tailored, persuasive messaging.

Orchard Gardens K-8 – Boston, MA

Track Coach | 2023

- Mentored 30+ student-athletes and led the girls' team to a City Championship
- Developed structured training programs focused on discipline, teamwork, and performance.